



GreenStone Farm Credit Services, ACA

Quarterly Report
March 31, 2013

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial position and consolidated results of operations of GreenStone Farm Credit Services, ACA (the parent) and GreenStone Farm Credit Services, FLCA and GreenStone Farm Credit Services, PCA (the subsidiaries). This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our 2012 Annual Report for the year ended December 31, 2012.

AgriBank, FCB's (AgriBank) financial condition and results of operations materially impact members' investment in GreenStone Farm Credit Services, ACA. To request free copies of the AgriBank and combined AgriBank and Affiliated Associations' financial reports or additional copies of our report contact us at 3515 West Road, East Lansing, MI 48823, (800) 968-0061, or by e-mail to Travis.Jones@greenstonefcs.com, or through our website at www.greenstonefcs.com. You may also contact AgriBank at 30 East 7th Street, Suite 1600, St. Paul, MN 55101, (651) 282-8800, or by e-mail at agribankmn@agribank.com. The AgriBank and combined AgriBank and Affiliated Associations' financial reports are available through AgriBank's website at www.agribank.com.

Loan Portfolio

Owned loan volume totaled \$5.6 billion at March 31, 2013, a \$116.5 million decrease from December 31, 2012.

Total owned and managed loan volume, including serviced volume on the real estate loans sold to AgriBank was \$6.0 billion at March 31, 2013, a \$131.0 million decrease from December 31, 2012. Our combined mortgage portfolio decreased \$13.3 million, or 0.3% from December 31, 2012. The asset decrease in the mortgage portfolio during the period was attributed to all market segments. Our short-term commercial loan portfolio decreased \$116.7 million or 6.5% from December 31, 2012. This seasonally expected reduction is attributed to two factors. First is the positive general financial condition of customers across the majority of our major commodity and industry segments. Principal prepayments coming from earnings as well as a delayed need for operating disbursements have resulted in a seasonal decline in commercial volume. Secondly, the seasonal repayment of tax planning disbursements from November and December 2012, as well as the significant number of annual payments being due in the first quarter, contributed to the seasonally expected reduction in commercial volume for the period. When compared to March 2012, owned and managed mortgage volume is up 9.9% and commercial loan volume is up 6.9%. Both of these reflect an asset growth rate year over year that supports our 2013 Business Plan.

Agricultural and Economic Conditions

Financial results for 2013 will once again be very dependent on the weather and world events. The United States Department of Agriculture (USDA) outlook for 2013 is optimistic with net farm income projected to be \$128.2 billion. This is based on expectations of a strong corn crop (yield and acreage) that will outpace input expenses that continue to rise. Protein sector profit margins are expected to improve on the assumption that commodity prices remain at current levels and input (feed) prices continue to moderate, overcoming first quarter losses. Our net farm income expectations are more modest than that of the USDA. Assuming a normal growing season, corn and soybean prices will moderate, reducing profit margins for most of our customers in Michigan and Northeast Wisconsin. The year ended December 31, 2012 was a record or near record year for many of our borrowers as they benefited from record commodity prices and average to record yields.

General economic conditions of the United States (U.S.), and in particular the state of Michigan, continue to challenge industries tied to the housing sector (timber, nursery, and greenhouse) in the loan portfolio. Spring will come late this year as Michigan and Northeast Wisconsin continue to experience abnormally cold and wet weather conditions. This should bode well for the orchard crops in Michigan which were severely damaged by an early spring warm up and subsequent killing frost in 2012. The impact of this late spring on the nursery and greenhouse industries is an open question that will be answered in the month of May.

World economic and geopolitical events remain volatile. The Eurozone continues to struggle with sovereign debt issues. Japan, a very large export destination for dairy and protein, is devaluing its currency in an effort to jump start GDP growth. This move will make our agriculture exports more expensive and less competitive. Iran and North Korea remain wild cards. The majority of Europe was in a recession in 2012 with Spain and Italy having replaced Greece as the center of attention and Germany's economy having slowed to a negative 0.6% GDP rate in the fourth quarter of 2012. U.S. agriculture has a significant level of exports to China and other developing countries that are vulnerable to any contraction of economic growth beyond forecasted levels in 2013.

Late March and early April grain prices have moved sharply lower based on recent USDA reports. The USDA Grain Stocks report indicated corn and soybean inventories on March 1, 2013 were sharply higher than market expectations. Additionally, the USDA reported 2013 crop planting intentions were within market expectations. It should be noted, that if the intended corn acreage is planted, it will be the largest corn crop area planted since 1936.

Good-quality land continues to sell very quickly. Land prices have experienced significant upward pressure over the past 20 months in the Michigan Thumb, Southwest corner of Michigan, and in portions of Northeast Wisconsin. Our annual study of real estate values documented an increase of 7 – 24% for bare farm land for the period ending June 30, 2012, with a significant portion of our territory realizing approximately 20% increases in land values. Overall, land sales over the past six months have been strong with a wide range of prices throughout our territory. We expect to see continued upward pricing pressure, but at a moderating rate of increase.

Portfolio Credit Quality

Credit quality continued to improve during the first quarter of 2013. Acceptable loan and lease credit quality, as measured under the Uniform Classification System, increased to 95.0% after beginning the year at 94.8%. Year over year, credit quality improved 1.9 percentage points from 93.1% Acceptable at March 31, 2012. The level of loan quality is currently above the strategic objective of 90.0% of the portfolio rated Acceptable. Portfolio assets criticized as being less than Acceptable are comprised of 1.4%, Other Assets Especially Mentioned (OAEM), and 3.6% Adversely classified. Adversely classified loans decreased 0.3 percentage points from 3.9% of the portfolio at December 31, 2012.

Adversely classified loans are identified as having material credit weaknesses which, if left uncorrected, result in a greater than normal risk. Portfolio credit quality is considered when assessing the reasonableness of our allowance for loan losses. The resulting level of credit quality, when combined with our earnings and addition to capital surplus, results in an adverse loan to risk funds ratio of 24.4%. This ratio has improved since December 31, 2012 when it was 27.8%. This ratio is a good measure of the Association's risk bearing ability.

In certain circumstances, we use government guarantee programs to reduce the risk of loss. At March 31, 2013, \$302.9 million of our loans were, to some level, guaranteed under these programs.

Risk Assets

The following table summarizes risk assets (accruing volume includes accrued interest receivable) and delinquency information (dollars in thousands):

As of:	March 31 2013	December 31 2012
Loans:		
Nonaccrual	\$70,387	\$70,104
Accruing restructured	844	850
Accruing loans 90 days or more past due	9	--
Total risk loans	71,240	70,954
Acquired property	31,679	31,928
Total risk assets	\$102,919	\$102,882
Risk loans as a percentage of total loans	1.3%	1.2%
Total delinquencies as a percentage of total loans	0.7%	0.7%

Our risk assets have not changed significantly from December 31, 2012 and remain at acceptable levels. Total risk loans as a percentage of total loans remains well within our established risk management guidelines.

Nonaccrual loans increased slightly from \$70.1 million at December 31, 2012 to \$70.4 million at March 31, 2013. As of March 31, 2013, the nonaccrual loan portfolio volume was comprised of approximately 37% greenhouse and nursery loans, 22% part-time farmers, and 13% dairy loans. The volume of nonaccrual loans at March 31, 2013 represented 1.2% of the total portfolio with 70.0% current in their payment status.

Based on our analysis, all loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

Acquired property inventory decreased slightly from \$31.9 million at December 31, 2012 to \$31.7 million at March 31, 2013. The improvement was primarily due to the sale of 28 acquired properties consisting of greenhouse and nursery, home sites, residential, and recreational property assets. During the first quarter of 2013, 16 new properties were added which consisted of seven residential properties, four part-time farms, and five bare land properties.

Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, probability of default, estimated severity of loss given default, portfolio quality, and current economic and environmental conditions.

The following table presents comparative allowance coverage of various loan categories:

Allowance as a percentage of:	March 31 2013	December 31 2012
Loans	0.7%	0.7%
Nonaccrual loans	59.0%	59.9%
Total risk loans	58.3%	59.1%

The allowance for loan losses decreased \$403 thousand from December 31, 2012 to March 31, 2013. During the first quarter of 2013, a reversal of loan loss provision of \$1.3 million was recorded, which was offset by \$877 thousand of net recoveries. The decrease in the allowance for loan losses is primarily due to improved credit quality and the decrease in our loan volume. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at March 31, 2013.

Results of Operations

Net income for the three months ended March 31, 2013 totaled \$33.5 million compared to \$33.8 million for the same period in 2012. The following table illustrates profitability information:

As of March 31	2013	2012
Return on average assets	2.3%	2.5%
Return on average members' equity	12.6%	14.0%

The following table summarizes the changes in components of net income (in thousands):

For the three months ended March 31	2013	2012	Increase (decrease) in net income
Net interest income	\$42,198	\$39,166	\$3,032
Reversal of loan loss provision	(1,280)	(1,762)	(482)
Patronage income	6,151	5,304	847
Financially related services income	2,088	2,516	(428)
Fee income	756	956	(200)
Acquired property (loss) income, net	(275)	289	(564)
Miscellaneous income, net	604	542	62
Operating expenses	17,013	15,658	(1,355)
Provision for income taxes	2,291	1,095	(1,196)
Net income	\$33,498	\$33,782	(\$284)

Net interest income was \$42.2 million for the three months ended March 31, 2013. The following table quantifies changes in net interest income for the three months ended March 31, 2013 compared to the same period in 2012 (in thousands):

	2013 vs 2012
Changes in volume	\$4,484
Changes in rates	(1,177)
Changes in nonaccrual income and other	(275)
Net change	\$3,032

The change in patronage income was primarily related to increased patronage received from AgriBank due to a higher patronage rate compared to the prior year and an increased partnership distribution resulting from our participation in the AgDirect trade credit financing program.

The change in operating expenses was primarily related to increases in salaries and employee benefits compared to the prior year.

The change in provision for income taxes was primarily related to higher taxable income on the taxable ACA entity resulting from a reversal of loan loss provision in that entity.

Changes in our return on average assets and return on average members' equity are directly related to the changes in income discussed in this section, changes in assets discussed in the Loan Portfolio section, and changes in capital discussed in the Funding, Liquidity, and Capital section.

Funding, Liquidity, and Capital

We borrow from AgriBank, under a note payable, in the form of a line of credit. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk.

Cost of funds associated with our note payable include a marginal cost of debt component, a spread component, which includes cost of servicing, cost of liquidity, and bank profit, and a risk premium component, if applicable. We were not subject to the risk premium component at March 31, 2013 or December 31, 2012.

Total members' equity increased \$28.1 million from December 31, 2012 primarily due to net income for the period partially offset by patronage distribution accruals.

Farm Credit Administration regulations require us to maintain a permanent capital ratio of at least 7.0%, a total surplus ratio of at least 7.0%, and a core surplus ratio of at least 3.5%. Refer to Note 8 in our 2012 Annual Report for a more complete description of these ratios. As of March 31, 2013, the ratios were as follows:

- The permanent capital ratio was 14.8%.
- The total surplus ratio was 14.5%.
- The core surplus ratio was 14.5%.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section.

Certification

The undersigned certify they have reviewed GreenStone Farm Credit Services, ACA's March 31, 2013 Quarterly Report. It has been prepared under the oversight of the audit committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Scott A. Roggenbuck
Chairperson of the Board
GreenStone Farm Credit Services, ACA



David B. Armstrong
Chief Executive Officer
GreenStone Farm Credit Services, ACA



Travis D. Jones
Chief Financial Officer
GreenStone Farm Credit Services, ACA

May 6, 2013

CONSOLIDATED STATEMENTS OF CONDITION

GreenStone Farm Credit Services, ACA

(in thousands)

(Unaudited)

	March 31 2013	December 31 2012
ASSETS		
Loans	\$5,610,331	\$5,726,832
Allowance for loan losses	41,561	41,964
Net loans	5,568,770	5,684,868
Investment in AgriBank, FCB	150,225	151,615
Investment securities	37,871	40,757
Accrued interest receivable	36,763	38,015
Premises and equipment, net	31,747	30,764
Acquired property	31,679	31,928
Deferred tax assets, net	3,496	3,167
Other assets	36,686	46,955
Total assets	\$5,897,237	\$6,028,069
LIABILITIES		
Note payable to AgriBank, FCB	\$4,763,127	\$4,903,770
Accrued interest payable	18,658	19,721
Patronage distribution payable	5,650	26,495
Other liabilities	32,831	29,176
Total liabilities	4,820,266	4,979,162
Contingencies and commitments	--	--
MEMBERS' EQUITY		
Protected members' equity	3	3
Capital stock and participation certificates	19,937	19,742
Unallocated surplus	1,057,031	1,029,162
Total members' equity	1,076,971	1,048,907
Total liabilities and members' equity	\$5,897,237	\$6,028,069

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

GreenStone Farm Credit Services, ACA

(in thousands)

(Unaudited)

<i>For the three months ended March 31</i>	2013	2012
Interest income	\$60,856	\$59,012
Interest expense	18,658	19,846
Net interest income	42,198	39,166
Reversal of loan loss provision	(1,280)	(1,762)
Net interest income after reversal of loan loss provision	43,478	40,928
Non-interest income		
Patronage income	6,151	5,304
Financially related services income	2,088	2,516
Fee income	756	956
Acquired property (loss) income, net	(275)	289
Miscellaneous income, net	604	542
Total non-interest income	9,324	9,607
Operating expenses		
Salaries and employee benefits	10,873	10,351
Other operating expenses	6,140	5,307
Total operating expenses	17,013	15,658
Income before income taxes	35,789	34,877
Provision for income taxes	2,291	1,095
Net income	\$33,498	\$33,782

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

GreenStone Farm Credit Services, ACA

(in thousands)

(Unaudited)

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2011	\$4	\$18,512	\$929,501	\$948,017
Net income	--	--	33,782	33,782
Unallocated surplus designated for patronage distributions	--	--	(5,372)	(5,372)
Capital stock/participation certificates issued	--	605	--	605
Capital stock/participation certificates retired	--	(398)	--	(398)
Balance at March 31, 2012	\$4	\$18,719	\$957,911	\$976,634
Balance at December 31, 2012	\$3	\$19,742	\$1,029,162	\$1,048,907
Net income	--	--	33,498	33,498
Unallocated surplus designated for patronage distributions	--	--	(5,629)	(5,629)
Capital stock/participation certificates issued	--	556	--	556
Capital stock/participation certificates retired	--	(361)	--	(361)
Balance at March 31, 2013	\$3	\$19,937	\$1,057,031	\$1,076,971

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: Organization and Significant Accounting Policies

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the three months ended March 31, 2013 are not necessarily indicative of the results to be expected for the year ended December 31, 2013. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our 2012 Annual Report.

The consolidated financial statements present the consolidated financial results of GreenStone Farm Credit Services, ACA (the parent) and GreenStone Farm Credit Services, FLCA and GreenStone Farm Credit Services, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued but are not yet effective and have determined that no such standards are expected to have a material impact to our consolidated financial statements.

NOTE 2: Loans and Allowance for Loan Losses

Loans consisted of the following (dollars in thousands):

As of:	March 31, 2013		December 31, 2012	
	Amount	%	Amount	%
Real estate mortgage	\$3,324,734	59.3%	\$3,301,886	57.6%
Production and intermediate term	1,674,025	29.8	1,820,234	31.8
Agribusiness	329,270	5.9	321,429	5.6
Other	282,302	5.0	283,283	5.0
Total	\$5,610,331	100.0 %	\$5,726,832	100.0 %

The other category is comprised of communication, energy, and rural residential real estate related loans, and finance leases as well as loans originated under our Mission Related Investment authority.

Delinquency

The following table provides an aging analysis of past due loans and related accrued interest receivable by loan type (in thousands):

	30-89	90 Days	Total	Not Past Due	Total	90 Days
	Days	or More		or Less than		Past Due
	Past Due	Past Due	Past Due	30 Days	Loans	Past Due
				Past Due		and Accruing
As of March 31, 2013						
Real estate mortgage	\$9,688	\$12,095	\$21,783	\$3,324,559	\$3,346,342	\$ --
Production and intermediate term	8,628	1,537	10,165	1,677,024	1,687,189	--
Agribusiness	--	145	145	330,229	330,374	--
Other	4,575	1,437	6,012	276,843	282,855	9
Total	\$22,891	\$15,214	\$38,105	\$5,608,655	\$5,646,760	\$9
As of December 31, 2012						
Real estate mortgage	\$18,691	\$7,158	\$25,849	\$3,296,584	\$3,322,433	\$ --
Production and intermediate term	5,742	2,495	8,237	1,827,626	1,835,863	--
Agribusiness	82	206	288	322,219	322,507	--
Other	4,293	1,866	6,159	277,550	283,709	--
Total	\$28,808	\$11,725	\$40,533	\$5,723,979	\$5,764,512	\$ --

Risk Loans

The following table presents risk loan information (in thousands):

As of:	March 31 2013	December 31 2012
Volume with specific reserves	\$45,450	\$45,517
Volume without specific reserves	25,790	25,437
Total risk loans	\$71,240	\$70,954
Total specific reserves	\$20,741	\$20,067
For the three months ended March 31	2013	2012
Income on accrual risk loans	\$12	\$4
Income on nonaccrual loans	243	767
Total income on risk loans	\$255	\$771
Average risk loans	\$71,003	\$91,907

Troubled Debt Restructurings

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as formally restructured. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as troubled debt restructurings are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the formally restructured loan to the lower of book value or net realizable value of collateral.

The following table presents information regarding troubled debt restructurings that occurred during the three months ended March 31 (in thousands):

	2013		2012	
	Pre-modification Outstanding Recorded Investment	Post-modification Outstanding Recorded Investment	Pre-modification Outstanding Recorded Investment	Post-modification Outstanding Recorded Investment
	Real estate mortgage	\$185	\$185	\$368
Production and intermediate term	2,148	2,148	236	236
Total	\$2,333	\$2,333	\$604	\$604

Pre-modification outstanding represents the recorded investment just prior to restructuring and post-modification outstanding represents the recorded investment immediately following the restructuring. The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

The following table presents troubled debt restructurings that defaulted during the periods ended March 31 in which the modification date was within twelve months of the beginning of the respective reporting period (in thousands):

	2013	2012
Real estate mortgage	\$ --	\$345
Production and intermediate term	--	103
Total	\$ --	\$448

Troubled debt restructurings outstanding at March 31, 2013 totaled \$7.1 million, of which \$6.3 million were in nonaccrual status compared to \$6.2 million at December 31, 2012 of which \$5.3 million were in nonaccrual status. Additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring were \$26 thousand at March 31, 2013.

Allowance for Loan Losses

A summary of changes in the allowance for loan losses follows (in thousands):

Three months ended March 31	2013	2012
Balance at beginning of year	\$41,964	\$49,771
Reversal of loan loss provision	(1,280)	(1,762)
Loan recoveries	2,177	1,733
Loan charge-offs	(1,300)	(2,276)
Balance at end of period	<u>\$41,561</u>	<u>\$47,466</u>

The allowance for loan losses decreased \$403 thousand from December 31, 2012 to March 31, 2013. The provision for loan loss reversal was primarily due to improved credit quality, a \$2.0 million recovery from a legal settlement on a previously charged-off loan relationship, and a slight decrease in our loan volume from December 31, 2012.

NOTE 3: Investment Securities

We held investment securities of \$37.9 million at March 31, 2013 and \$40.8 million at December 31, 2012. Our investment securities consisted of loans guaranteed by the Small Business Administration. These securities have been classified as held-to-maturity. The investment portfolio is evaluated for other-than-temporary impairment. To date, we have not recognized any impairment on our investment portfolio.

The following table presents further information on investment securities (dollars in thousands):

As of:	March 31 2013	December 31 2012
Amortized cost	\$37,871	\$40,757
Unrealized gains	1,077	1,116
Unrealized losses	--	--
Fair value	<u>\$38,948</u>	<u>\$41,873</u>
Weighted average yield	1.4%	1.7%

Investment income is recorded in "Interest income" on the Consolidated Statements of Income and totaled \$140 thousand and \$168 thousand for the three months ended March 31, 2013 and 2012, respectively.

NOTE 4: Contingencies and Commitments

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

NOTE 5: Fair Value Measurements

The FASB guidance on "Fair Value Measurement" defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. The guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Notes 2 and 13 in our 2012 Annual Report for a more complete description of the three input levels.

We do not have any assets or liabilities measured at fair value on a recurring basis at March 31, 2013 or December 31, 2012. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis follows (in thousands):

	Fair Value Measurement Using			Total Fair Value	Total Losses
	Level 1	Level 2	Level 3		
As of March 31, 2013					
Loans	\$ --	\$16,137	\$9,809	\$25,946	(\$1,974)
Acquired property	--	6,861	26,689	33,550	(187)
As of December 31, 2012					
Loans	\$ --	\$14,125	\$12,597	\$26,722	(\$14,427)
Acquired property	--	5,601	27,538	33,139	(9,196)

Loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Acquired property: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

The fair value measurement would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information. The fair value measurement would fall under Level 3 of the hierarchy if the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral, and other matters.

NOTE 6: Subsequent Events

We have evaluated subsequent events through May 6, 2013, which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.