

GreenStone Farm Credit Services, ACA

Quarterly Report September 30, 2013

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial position and consolidated results of operations of GreenStone Farm Credit Services, ACA (the parent) and GreenStone Farm Credit Services, FLCA and GreenStone Farm Credit Services, PCA (the subsidiaries). This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our 2012 Annual Report for the year ended December 31, 2012.

AgriBank, FCB's (AgriBank) financial condition and results of operations materially impact members' investment in GreenStone Farm Credit Services, ACA. To request free copies of the AgriBank and combined AgriBank and Affiliated Associations' financial reports or additional copies of our report contact us at 3515 West Road, East Lansing, MI 48823, (800) 968-0061, or by e-mail to *Travis.Jones@greenstonefcs.com*, or through our website at www.greenstonefcs.com. You may also contact AgriBank at 30 East 7th Street, Suite 1600, St. Paul, MN 55101, (651) 282-8800, or by e-mail at financialreporting@agribank.com. The AgriBank and combined AgriBank and Affiliated Associations' financial reports are available through AgriBank's website at www.agribank.com.

Forward-Looking Information

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2012 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Agricultural and Economic Conditions

Several key global economies appear to be stabilizing while others continue to slow in their rate of growth. All global economies remain very fragile. Eurozone gross domestic product (GDP) rose at an annualized rate of 1.2% in the second quarter after six consecutive quarters of negative growth. The general consensus of economists is a cautious but positive outlook, all predicated on the assumption sovereign debt issues will continue to improve in the Eurozone. Japan's economy is responding to their government's monetary policy changes as evidenced by a GDP growth rate of 2.8% annualized for the quarter ending June 30, 2013. Economic growth in emerging market countries (Brazil, Russia, India, China, and Mexico) continues to slow, with China the primary focus. Currency valuations of our trading partners and competitors continue to be a major focus. Japan and Brazil currencies have depreciated 15% over the past six to twelve months. The eventual withdrawal by the Federal Reserve from the bond market purchasing program has the potential to negatively impact the borrowing costs of many countries and reduce their rate of economic growth. United States (U.S.) agriculture has a significant level of export activity with Japan, China, and other developing countries which will be impacted by the strength or weakness of the U.S. dollar. The Middle East, specifically Iran and Syria, remain a wild card and have the potential to significantly disrupt global economies.

The "recovery" of the U.S. economy continues to be tepid with the first half of 2013 GDP growth of 1.8% annualized. Modest improvement is expected in the second half of 2013 by most economists and the Federal Reserve. Uncertainty as to monetary and fiscal policy and health care law implementation has businesses and consumers remaining cautious. If our leadership in Washington D.C. is unable to arrive at a reasoned and balanced solution on the budget and debt ceiling, there is potential for significant damage to our economy. The Federal Reserve has signaled that they will not start to reduce long term bond purchasing levels until the economy improves and shows further signs of stability. They have also signaled that they do not intend to increase short term rates in the near future. The likely outcome is a yield curve that will remain unchanged for short term rates while long term bond rates may increase from current levels assuming the U.S. economy does not experience any material disruptions.

General economic conditions of the U.S., and in particular the State of Michigan, while improving, remain mixed. The Bureau of Labor Statistics announced September 6th that August nonfarm payroll employment increased by 169,000 which is in line with the 12 month average monthly gain of 184,000. The general consensus amongst economists is that employment must grow by approximately 200,000 jobs per month to keep up with the growth of population entering the work force in the U.S. As a result, unemployment remains relatively unchanged at 7.3%. Single and multi-family housing activity in August came in at 891,000 units started. This sector has seen increased levels three out of the last four months. Wells Fargo economists are forecasting housing starts will increase to the 1.0 million unit level the fourth quarter of this year and maintain that level in 2014. On a positive note, WardsAuto, an industry publication, reported October 1st that the auto industry continues to improve. July through September car sales were at their highest level since 2007. Manufacturing jobs have increased in a corresponding manner in Michigan, which in turn has resulted in an improved level of activity in new construction in the housing sector.

Spring came late this year in Michigan and Northeast Wisconsin with abnormally cold and wet weather conditions. Early indications are the late, wet spring will have a negative impact on the financial results for the greenhouse industry. The orchard crops in Michigan are in good to excellent condition

as fall harvest continues. There is significant variability in the condition of the row crops and sugar beets as the harvest begins. Early indications are the corn crop will be larger than anticipated and the soybean crop will come in under market expectations.

Our net farm income expectations for 2013 continue to be more modest than that of the United States Department of Agriculture (USDA). The USDA is forecasting 2013 net farm income at \$120.6 billion. This would be a 6% increase over 2012 and would be the second highest level of net farm income since 1973 when adjusted for inflation. Primary drivers continue to be strong commodity prices for "old crop" grain inventory raised in 2012 and sold in 2013, crop insurance proceeds along with improving profit margins and outlooks for the protein and dairy sectors. Our outlook for 2014 is more cautious as row crop and sugar prices retreat from record high prices this fall. If USDA projected grain and sugar prices materialize, profit margins for less efficient operations will move to a negative net income level. The ability of our borrowers to manage expenses, commodity price, and production volatility will be tested over the next 12 to 18 months.

Our annual study of real estate values for the period ending June 30, 2013 documented an increase on all cropland benchmark farms ranging from 6.7% to 21.8% with multiple areas experiencing increases of 15 to 20% in land values for the second year in a row. Other benchmark farms experienced a declining rate of increase in land values, slowing from the 15 to 20% to a single digit increase year over year. The majority of the increase in land values was accrued in the fall of 2012. Land price increases have slowed significantly since the first of the year, with high quality land continuing to sell at moderately higher prices. Low to moderate quality land values have softened. There are several land sales scheduled for this fall which should provide additional insight into market expectations in light of current and forward looking row crop prices.

Loan Portfolio

Owned loan volume totaled \$6.0 billion at September 30, 2013, a \$320.1 million increase from December 31, 2012.

Total owned and managed loan volume, including serviced volume on the real estate loans sold to AgriBank was \$6.4 billion at September 30, 2013, a \$281.0 million increase from December 31, 2012. Our combined mortgage portfolio increased \$303.1 million, or 7.0% from December 31, 2012. The asset growth in our mortgage portfolio during the period was attributed to all retail market segments. Our short term commercial loan portfolio decreased \$23.1 million, or 1.3% from December 31, 2012. This reduction is attributed to significant repayment of principal in the first quarter of 2013 as this comparison is affected by the level of tax planning disbursements that were drawn as of December 31, 2012. The level of short term asset volume is up 4.3% when compared to September 30, 2012. This growth year-over-year is supported by high activity in our retail farm market segments in both operating loans and intermediate term loan advances.

Portfolio Credit Quality

Credit quality continued to improve during the first nine months of 2013. Acceptable loan and lease credit quality, as measured under the Uniform Classification System, increased to 96.1% after beginning the year at 94.8%. Year over year, credit quality improved 2.6 percentage points from 93.5% Acceptable at September 30, 2012. The level of loan quality is currently above the strategic objective of 90.0% of the portfolio rated Acceptable. Portfolio assets criticized as being less than Acceptable are comprised of 1.0% Other Assets Especially Mentioned (OAEM), and 2.9% adversely classified. Adversely classified loans decreased 1.0 percentage point from 3.9% of the portfolio at December 31, 2012.

Adversely classified loans are identified as having material credit weaknesses which, if left uncorrected, result in a greater than normal risk. Portfolio credit quality is considered when assessing the reasonableness of our allowance for loan losses. The resulting level of credit quality, when combined with our earnings and addition to capital surplus, results in an adverse loan to risk funds ratio of 19.7%. This ratio has improved since December 31, 2012 when it was 27.8%. This ratio is a good measure of our risk bearing ability.

In certain circumstances, government guarantee programs are used to reduce the risk of loss. At September 30, 2013, \$293.9 million of our loans were, to some level, guaranteed under these programs.

Risk Assets

The following table summarizes risk assets (accruing volume includes accrued interest receivable) and delinquency information (dollars in thousands):

	September 30	December 31
As of:	2013	2012
Loans:		
Nonaccrual	\$60,917	\$70,104
Accruing restructured	1,640	850
Accruing loans 90 days or more past due		
Total risk loans	62,557	70,954
Acquired property	24,907	31,928
Total risk assets	\$87,464	\$102,882
Risk loans as a percentage of total loans	1.0%	1.2%
Total delinquencies as a percentage of total loans	0.6%	0.7%

Our risk assets have decreased from December 31, 2012 and remain at acceptable levels. Total risk loans as a percentage of total loans remains well within our established risk management guidelines.

Nonaccrual loans decreased from \$70.1 million at December 31, 2012 to \$60.9 million at September 30, 2013. This decrease is primarily due to payments received on these loans. As of September 30, 2013, the nonaccrual loan portfolio volume was comprised of approximately 33% greenhouse and nursery

loans, 22% part-time farmers, and 16% dairy loans. The volume of nonaccrual loans at September 30, 2013 represented 1.0% of our total portfolio with 71.7% current in their payment status.

Acquired property inventory decreased from \$31.9 million at December 31, 2012 to \$24.9 million at September 30, 2013. The improvement was primarily due to the sale of 91 acquired properties during the first nine months of 2013 being partially offset by 56 properties being added to the acquired property portfolio.

Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

The following table presents comparative allowance coverage of various loan categories:

	September 30	December 31
Allowance as a percentage of:	2013	2012
Loans	0.6%	0.7%
Nonaccrual loans	59.7%	59.9%
Total risk loans	58.2%	59.1%

The allowance for loan losses decreased \$5.6 million from December 31, 2012 to September 30, 2013. During the first nine months of 2013, a reversal of loan loss provision of \$4.6 million was recorded as well as \$942 thousand of net charge-offs. The decrease in the allowance for loan losses is primarily due to improved credit quality. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2013.

Results of Operations

Net income for the nine months ended September 30, 2013 totaled \$103.4 million compared to \$95.5 million for the same period in 2012. The following table illustrates profitability information:

As of September 30	2013	2012
Return on average assets	2.3%	2.3%
Return on average members' equity	12.6%	12.8%

The following table summarizes the changes in components of net income (in thousands):

For the nine months ended September 30	2013	2012	Increase (decrease) in net income
Net interest income	\$129,317	\$119,679	\$9,638
(Reversal of) provision for loan losses	(4,642)	2,518	7,160
Patronage income	17,878	16,751	1,127
Financially related services income	5,677	6,306	(629)
Fee income	2,374	2,522	(148)
Acquired property net income (loss)	2,213	(7,885)	10,098
Allocated insurance reserve accounts distribution		5,209	(5,209)
Miscellaneous income, net	981	1,300	(319)
Operating expenses	52,445	46,661	(5,784)
Provision for (benefit from) income taxes	7,257	(792)	(8,049)
Net income	\$103,380	\$95,495	\$7,885

Net interest income was \$129.3 million for the nine months ended September 30, 2013. The following table quantifies changes in net interest income for the nine months ended September 30, 2013 compared to the same period in 2012 (in thousands):

	2013 vs 2012
Changes in volume	\$13,652
Changes in rates	(3,442)
Changes in nonaccrual income and other	(572)
Net change	\$9,638

The change in the (reversal of) provision for loan losses was primarily due to improved credit quality.

The change in patronage income was primarily related to increased patronage received from AgriBank due to a higher patronage rate compared to the prior year and an increased partnership distribution resulting from our participation in the AgDirect trade credit financing program.

The change in acquired property net income (loss) was primarily due to the write-down of one large timber relationship during the third quarter of 2012 for \$6.8 million in addition to two large relationships being sold in the third quarter of 2013 for a total gain of \$1.2 million.

The change in allocated insurance reserve accounts distribution was due to our share of distributions from Allocated Insurance Reserve Accounts of \$5.2 million in 2012. These reserve accounts were established in previous years by Farm Credit System Insurance Corporation when premiums collected increased the level of the Insurance Fund above the required 2% of insured debt. There has been no distribution in 2013.

The change in operating expenses was primarily related to increases in salaries and employee benefits compared to the prior year.

The change in provision for (benefit from) income taxes was primarily related to higher taxable income on the taxable ACA entity resulting from a reversal of loan loss provision in that entity.

Changes in our return on average assets and return on average members' equity are directly related to the changes in income discussed in this section, changes in assets discussed in the Loan Portfolio section, and changes in capital discussed in the Funding, Liquidity, and Capital section.

Funding, Liquidity, and Capital

We borrow from AgriBank, under a note payable, in the form of a line of credit. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk.

Cost of funds associated with our note payable includes a marginal cost of debt component and a spread component, which includes cost of servicing, cost of liquidity, and bank profit. Additionally, a risk premium may also be included in our cost of funds; however we were not subject to a risk premium at September 30, 2013 or December 31, 2012.

Total members' equity increased \$87.2 million from December 31, 2012 primarily due to net income for the period partially offset by patronage distribution accruals.

Farm Credit Administration regulations require us to maintain a permanent capital ratio of at least 7.0%, a total surplus ratio of at least 7.0%, and a core surplus ratio of at least 3.5%. Refer to Note 8 in our 2012 Annual Report for a more complete description of these ratios. As of September 30, 2013, the ratios were as follows:

- The permanent capital ratio was 14.8%.
- The total surplus ratio was 14.4%.
- The core surplus ratio was 14.4%.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section.

Certification

The undersigned certify they have reviewed GreenStone Farm Credit Services, ACA's September 30, 2013 Quarterly Report. It has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Scott A. Roggenbuck Chairperson of the Board

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GreenStone Farm Credit Services, ACA

David B. Armstrong Chief Executive Officer

GreenStone Farm Credit Services, ACA

Travis D. Jones

Chief Financial Officer

GreenStone Farm Credit Services, ACA

November 5, 2013

CONSOLIDATED STATEMENTS OF CONDITION

GreenStone Farm Credit Services, ACA (in thousands) (Unaudited)

	September 30 2013	December 31 2012
ASSETS		
Loans	\$6,046,969	\$5,726,832
Allowance for loan losses	36,380	41,964
Net loans	6,010,589	5,684,868
Investment in AgriBank, FCB	155,736	151,615
Investment securities	34,208	40,757
Accrued interest receivable	53,681	38,015
Premises and equipment, net	33,430	30,764
Acquired property	24,907	31,928
Deferred tax assets, net	345	3,167
Other assets	39,716	46,955
Total assets	\$6,352,612	\$6,028,069
LIABILITIES		
Note payable to AgriBank, FCB	\$5,145,420	\$4,903,770
Accrued interest payable	19,390	19,721
Patronage distribution payable	16,950	26,495
Other liabilities	34,727	29,176
Total liabilities	5,216,487	4,979,162
Contingencies and commitments		
MEMBERS' EQUITY		
Protected members' equity	3	3
Capital stock and participation certificates	20,509	19,742
Unallocated surplus	1,115,613	1,029,162
Total members' equity	1,136,125	1,048,907
Total liabilities and members' equity	\$6,352,612	\$6,028,069

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

GreenStone Farm Credit Services, ACA (in thousands)

(Unaudited)

	Three Months	Ended	Nine Months Ended	
For the period ended September 30	2013	2012	2013	2012
Interest income	\$63,637	\$60,794	\$186,121	\$178,822
Interest expense	19,391	19,700	56,804	59,143
Net interest income	44,246	41,094	129,317	119,679
(Reversal of) provision for loan losses	(2,050)	5,681	(4,642)	2,518
Net interest income after (reversal of) provision for loan losses	46,296	35,413	133,959	117,161
Non-interest income				
Patronage income	5,850	5,240	17,878	16,751
Financially related services income	1,955	2,145	5,677	6,306
Fee income	862	837	2,374	2,522
Acquired property net income (loss)	3,134	(7,864)	2,213	(7,885)
Allocated insurance reserve accounts distribution				5,209
Miscellaneous income, net	134	272	981	1,300
Total non-interest income	11,935	630	29,123	24,203
Operating expenses				
Salaries and employee benefits	11,870	9,790	33,191	29,965
Other operating expenses	6,373	5,750	19,254	16,696
Total operating expenses	18,243	15,540	52,445	46,661
Income before income taxes	39,988	20,503	110,637	94,703
Provision for (benefit from) income taxes	2,235	(3,948)	7,257	(792)
Net income	\$37,753	\$24,451	\$103,380	\$95,495

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

GreenStone Farm Credit Services, ACA (in thousands) (Unaudited)

Balance at September 30, 2013	\$3	\$20,509	\$1,115,613	\$1,136,125
Capital stock and participation certificates retired		(1,071)		(1,071)
Capital stock and participation certificates issued		1,838		1,838
Unallocated surplus designated for patronage distributions			(16,929)	(16,929)
Net income			103,380	103,380
Balance at December 31, 2012	\$3	\$19,742	\$1,029,162	\$1,048,907
Balance at September 30, 2012	\$3	\$19,406	\$1,008,868	\$1,028,277
Capital stock and participation certificates retired	(1)	(1,053)		(1,054)
Capital stock and participation certificates issued		1,947		1,947
Unallocated surplus designated for patronage distributions			(16,128)	(16,128)
Net income			95,495	95,495
Balance at December 31, 2011	\$4	\$18,512	\$929,501	\$948,017
	Equity	Certificates	Surplus	Equity
	Members'	Participation	Unallocated	Members'
	Protected	Stock and		Total
		Capital		

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: Organization and Significant Accounting Policies

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the nine months ended September 30, 2013 are not necessarily indicative of the results to be expected for the year ended December 31, 2013. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our 2012 Annual Report.

The consolidated financial statements present the consolidated financial results of GreenStone Farm Credit Services, ACA (the parent) and GreenStone Farm Credit Services, FLCA and GreenStone Farm Credit Services, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued, but are not yet effective, and have determined that no such standards are expected to have a material impact to our consolidated financial statements.

NOTE 2: Loans and Allowance for Loan Losses

Loans consisted of the following (dollars in thousands):

As of:	September 30,	eptember 30, 2013 December 31, 2012		2012
	Amount	%	Amount	%
Real estate mortgage	\$3,566,320	59.0%	\$3,301,886	57.6%
Production and intermediate term	1,872,242	30.9	1,820,234	31.8
Agribusiness	319,902	5.3	321,429	5.6
Other	288,505	4.8	283,283	5.0
Total	\$6,046,969	100.0%	\$5,726,832	100.0%

The other category is comprised of rural residential real estate, communication, energy related loans, finance leases, and loans originated under our Mission Related Investment authority.

Delinquency

The following table provides an aging analysis of past due loans and related accrued interest receivable by loan type (in thousands):

				Not Past Due		90 Days
	30-89	90 Days		or Less than		or More
	Days	or More	Total	30 Days	Total	Past Due
	Past Due	Past Due	Past Due	Past Due	Loans	and Accruing
As of September 30, 2013						
Real estate mortgage	\$10,079	\$11,278	\$21,357	\$3,576,911	\$3,598,268	\$
Production and intermediate term	5,469	1,582	7,051	1,884,756	1,891,807	
Agribusiness		75	75	321,122	321,197	
Other	4,077	1,153	5,230	283,809	289,039	
Total	\$19,625	\$14,088	\$33,713	\$6,066,598	\$6,100,311	\$
As of December 31, 2012						
Real estate mortgage	\$18,691	\$7,158	\$25,849	\$3,296,584	\$3,322,433	\$
Production and intermediate term	5,742	2,495	8,237	1,827,626	1,835,863	
Agribusiness	82	206	288	322,219	322,507	
Other	4,293	1,866	6,159	277,550	283,709	
Total	\$28,808	\$11,725	\$40,533	\$5,723,979	\$5,764,512	\$

Risk Loans

The following table presents risk loan information (in thousands):

As of:	September 30 2013	December 31 2012
Volume with specific reserves Volume without specific reserves	\$39,258 23,299	\$45,517 25,437
Total risk loans	\$62,557	\$70,954
Total specific reserves	\$17,753	\$20,067
For the nine months ended September 30	2013	2012
Income on accrual risk loans Income on nonaccrual loans	\$52 648	\$16 1,163
Total income on risk loans	\$700	\$1,179
Average risk loans	\$67,313	\$87,468

Troubled Debt Restructurings

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as troubled debt restructurings are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the formally restructured loan to the lower of book value or net realizable value of collateral.

The following table presents information regarding the recorded investment for troubled debt restructurings that occurred during the nine months ended September 30 (in thousands):

Real estate mortgage
Production and intermediate term
Total

2013		2012		
Pre-modification	Post-modification	Pre-modification	Post-modification	
\$199	\$194	\$1,329	\$1,353	
2,186	2,186	2,074	2,060	
\$2,385	\$2,380	\$3,403	\$3,413	

Pre-modification represents the recorded investment just prior to restructuring and post-modification represents the recorded investment immediately following the restructuring. The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

The following table presents troubled debt restructurings that defaulted during the periods ended September 30 in which the modification date was within twelve months of the respective reporting period (in thousands):

	2013	2012
Real estate mortgage	\$204	\$
Production and intermediate term	33	195
Other	128	
Total	\$365	\$195

Troubled debt restructurings outstanding at September 30, 2013 totaled \$6.4 million, of which \$4.8 million were in nonaccrual status compared to \$6.2 million at December 31, 2012 of which \$5.3 million were in nonaccrual status. Additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring were \$121 thousand at September 30, 2013.

Allowance for Loan Losses

A summary of changes in the allowance for loan losses follows (in thousands):

Nine months ended September 30	2013	2012
Balance at beginning of year	\$41,964	\$49,771
(Reversal of) provision for loan losses	(4,642)	2,518
Loan recoveries	2,695	2,203
Loan charge-offs	(3,637)	(8,054)
Balance at end of period	\$36,380	\$46,438

The allowance for loan losses decreased \$5.6 million from December 31, 2012 to September 30, 2013. During the first nine months of 2013, a reversal of loan loss provision of \$4.6 million was recorded as well as \$942 thousand of net charge-offs. The decrease in the allowance for loan losses is primarily due to improved credit quality.

NOTE 3: Investment Securities

We held investment securities of \$34.2 million at September 30, 2013 and \$40.8 million at December 31, 2012. Our investment securities consisted of loans guaranteed by the Small Business Administration. These securities have been classified as held-to-maturity. The investment portfolio is evaluated for other-than-temporary impairment. To date, we have not recognized any impairment on our investment portfolio.

The following table presents further information on investment securities (dollars in thousands):

	September 30	December 31
As of:	2013	2012
Amortized cost Unrealized gains	\$34,208 657	\$40,757 1,116
Unrealized losses		
Fair value	\$34,865	\$41,873
Weighted average yield	1.3%	1.7%

Investment income is recorded in "Interest income" on the Consolidated Statements of Income and totaled \$368 thousand and \$542 thousand for the nine months ended September 30, 2013 and 2012, respectively.

NOTE 4: Contingencies and Commitments

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

NOTE 5: Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. The guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Notes 2 and 13 in our 2012 Annual Report for a more complete description of the three input levels.

Non-Recurring Basis

We do not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2013 or December 31, 2012. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis follows (in thousands):

	Fair Value Measurement Using			Total Fair	Total Gains
	Level 1	Level 2	Level 3	Value	(Losses)
As of September 30, 2013					
Loans	\$	\$13,160	\$9,421	\$22,581	(\$1,323)
Acquired property		4,540	21,446	25,986	2,354
As of December 31, 2012					
Loans	\$	\$14,125	\$12,597	\$26,722	(\$14,427)
Acquired property		5,601	27,538	33,139	(9,196)

Valuation Techniques

Loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Acquired property: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

The fair value measurement would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information. The fair value measurement would fall under Level 3 of the hierarchy if the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral, and other matters.

NOTE 6: Subsequent Events

We have evaluated subsequent events through November 5, 2013, which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.